

## Job Summary

To sell insurance policies that suit customers' financial needs, and to maintain existing customers.

**Location: 25 provinces/cities** (Phnom Penh, Siem Reap, Battambang, etc.)

## Job Description

- Establish new customer base through prospecting, leads (from bank partners and digital platform) and networking.
- Call potential customers for appointment setting.
- Interview prospective or referred customers to get information about their financial resources, protection need and discuss existing coverage.
- Explain customers the features of various products and offer the ones that suit customers' need.
- Analyze customers' current insurance policies and suggest additional. protection or financial solution.
- Handle policy renewals.
- Maintain client relationships.
- Develop weekly work plans that involve calling and scheduling appointments.
- Submit weekly activities and result reports.
- Service existing customers.
- Attend training courses and seminars as needed.
- Perform other duties assigned by manager.

## Job Requirements

- Bachelor's degree in Business Administration, Accounting, Marketing, Management or similar field.
- At least 1-2 years of sales experience in financial industry or FMCG (previous experience in life insurance industry is advantage)
- Basic computer literacy in MS Word/Excel, PowerPoint, Internet, E-mail.
- Fair English: can read and communicate in English.
- Self-motivated, Competitive, and Strong Desire to be Successful

## Benefits

- Attractive Salary; Seniority payment; Other Allowances.
- Sales Incentives monthly, quarterly, annually, contest test etc.
- Life insurance and group personal accident insurance for own & family dependents
- Uniforms; Oversea trip & local trip; Promotion Opportunities
- Regular training & coaching; Unlimited Online Learning Resources
- Sick Leave; Annual Leave; Special Leave; Public Holidays.

## How to apply

Any interested applicants, please submit your CV with applied location to:  
[recruitment@prudential.com.kh](mailto:recruitment@prudential.com.kh)

Phone: (+855) 017 555 422 / 098 555 438

***Women and the disabled are encouraged to apply. Only short-listed candidates will be notified for next selection process.***

**Phnom Penh Address:** Phnom Penh Tower, 20F, #445 Monivong Blvd, Boeung Prolit, 7 Makara, Phnom Penh, Kingdom of Cambodia.