PRUDENTIAL (CAMBODIA) LIFE ASSURANCE PLC AUDITED FINANCIAL POSITION AND PERFORMANCE AS AT AND FOR THE YEAR ENDED 31 DECEMBER 2015



Always Listening. Always Understanding

| Audited statement of financial position | |
|---|--|
| As at 31 December 2015 | |

| | 2015 | | 201 | 4 |
|---------------------------------|------------|------------|-----------|------------|
| | US\$ | KHR'000 | US\$ | KHR'000 |
| ASSETS | | | | |
| Non-current assets | | | | |
| Property and equipment | 1,172,555 | 4,748,848 | 1,001,900 | 4,045,672 |
| Intangible assets | 8,618,280 | 34,904,034 | 828,693 | 3,346,263 |
| Statutory deposit | 700,000 | 2,835,000 | 700,000 | 2,826,600 |
| Other investments | 3,700,000 | 14,985,000 | 3,700,000 | 14,940,600 |
| Total non-current assets | 14,190,835 | 57,472,882 | 6,230,593 | 25,159,135 |
| Current assets | | | | |
| Insurance and other receivables | 1,301,360 | 5,270,508 | 393,300 | 1,588,145 |
| Cash and bank balances | 6,650,488 | 26,934,476 | 3,258,634 | 13,158,364 |
| Total current assets | 7,951,848 | 32,204,984 | 3,651,934 | 14,746,509 |
| TOTAL ASSETS | 22,142,683 | 89,677,866 | 9,882,527 | 39,905,644 |

| EQUITY AND LIABILITIES | | | | |
|---|--------------|--------------|--------------|--------------|
| Equity | | | | |
| Share capital | 17,400,000 | 70,470,000 | 17,400,000 | 70,261,200 |
| Additional capital contribution | 5,400,000 | 21,870,000 | - | - |
| Accumulated losses | (20,986,041) | (85,203,326) | (12,851,685) | (51,895,104) |
| Currency translation differences | | 209,860 | | |
| | 1,813,959 | 7,346,534 | 4,548,315 | 18,366,096 |
| Non-current liabilities | | | | |
| Gross insurance contract liabilities | 5,004,934 | 20,269,983 | 421,267 | 1,701,076 |
| Other payable | 6,897,065 | 27,933,113 | - | - |
| Deferred tax liabilities | 20,746 | 84,021 | | - |
| | 11,922,745 | 48,287,117 | 421,267 | 1,701,076 |
| Current liabilities | | | | |
| Gross insurance contract liabilities | 93,132 | 377,185 | 33,206 | 134,086 |
| Insurance and other payables | 8,200,554 | 33,212,244 | 4,835,288 | 19,524,893 |
| Provision for income tax | 112,293 | 454,786 | 44,451 | 179,493 |
| | 8,405,979 | 34,044,215 | 4,912,945 | 19,838,472 |
| Total Liabilities | 20,328,724 | 82,331,332 | 5,334,212 | 21,539,548 |
| TOTAL EQUITY AND LIABILITIES | 22,142,683 | 89,677,866 | 9,882,527 | 39,905,644 |
| | | | | |
| | | | | |

Audited statement of profit or loss and other comprehensive income For the year ended 31 December 2015

| | 20 |)15 | 2014 | |
|--|--------------|--------------|--------------|------------|
| | US\$ | KHR'000 | US\$ | KHR'000 |
| Insurance premium revenue | 16,581,052 | 67,319,071 | 5,216,148 | 21,062,80 |
| Reinsurance premium | (75,942) | (308,324) | (15,507) | (62,61 |
| | 16,505,110 | 67,010,747 | 5,200,641 | 21,000,18 |
| Investment income | 387,265 | 1,572,296 | 351,137 | 1,417,89 |
| Net insurance income before claims, benefits and expenses | 16,892,375 | 68,583,043 | 5,551,778 | 22,418,08 |
| Claims and benefits incurred | (115,440) | (468,687) | (82,145) | (331,70 |
| Gross change in insurance contract liabilities | (4,623,193) | (18,770,164) | (437,475) | (1,766,52 |
| Variable compensations and other acquisition costs | (10,601,285) | (43,041,217) | (4,622,611) | (18,666,10 |
| General and administrative expenses | (8,852,905) | (35,942,794) | (7,540,290) | (30,447,69 |
| Claims, benefits and expenses | (24,192,823) | (98,222,862) | (12,682,521) | (51,212,02 |
| Loss before income tax | (7,300,448) | (29,639,819) | (7,130,743) | (28,793,94 |
| Income tax expense | (833,908) | (3,385,666) | (255,658) | (1,032,34 |
| Net loss for the year | (8,134,356) | (33,025,485) | (7,386,401) | (29,826,28 |
| Other comprehensive income | | | | |
| Currency translation difference | - | 209,860 | - | |
| Total comprehensive loss | (8,134,356) | (32,815,625) | (7,386,401) | (29,826,28 |



Prudential (Cambodia) Life Assurance PLC

Phnom Penh Tower, 20F, #445, Monivong Blvd, Boeung Prolit, 7 Makara, Phnom Penh, PO Box:417 🕗 (855) 23 964 222, Fax: (855) 23 964 111, 🖬 Prudential Cambodia Email: info@prudential.com.kh, Website: www.prudential.com.kh